

First Compliance Navigator bootcamp sets off in Frankfurt's TechQuartier

Partnership with Atos, equensWorldline, PwC and TechQuartier aims to dramatically speed up collaboration between Fintechs and banking giants

FRANKFURT, October 2, 2018 - Atos, a global leader in digital transformation, equensWorldline, subsidiary of Worldline and the European leader in the payments and transactional services industry, PwC, one of the Big Four accounting firms and TechQuartier today announce the launch of the first global Fintech 'Compliance Navigator' program. This new program aims to support FinTechs to navigate within European banking compliancy and regulatory standards when working with large financial institutions, in order to accelerate the time-to-market of their new services and products.

The first program of its kind worldwide, Compliance Navigator is a 3-day bootcamp held from 5-7 November, and moderated by TechQuartier, at its hub in the financial capital of Frankfurt. Through open exchanges with senior experts from banks, auditing, payment services and technology, the aim is to support start-ups to strengthen understanding, reduce friction and identify the key steps for cooperation in order to enable them to create solutions that are compliant with existing banking standards.

While the program will offer a high-level perspective on the banking regulatory landscape, the goal is really to dig deeper into key areas that can be particularly challenging for Fintechs, namely data protection, customer onboarding, "know your customer" (or KYC), fraud prevention or access control and trusted authentication, among others

*"This program is really a fresh take on traditional acceleration or matchmaking programs. The core of the "Frankfurter model" is the deepening and promotion of B2B co-operation" said **Sebastian Schaefer, Managing Director at TechQuartier**. "We have been doing this for close to two years now, and our approach to collaboration has become very pragmatic over time. By specifically targeting the challenging topic of regulation, and by doing so alongside the industry's top experts, we believe we can unlock amazing innovation opportunities."*

*"Within the Atos Group we bring Financial Services business together with FinTechs, InsurTechs and RegTechs to co-create new customer services. The 'Compliance Navigator' program designed together with equensWorldline, TechQuartier and our partner PwC is a fantastic new acceleration program which aims to support FinTechs navigate European banking compliancy and regulatory standards when working with large financial institutions, in order to accelerate the time-to-market of their new services and products." said **Remco Neuteboom, SVP Chief Digital Officer, Global Financial Services, Atos**.*

"Changing market requirements make the world of payment services as exciting as it is challenging. Moving from a more competitive perspective, existing market players and FinTechs are beginning to realize the benefits of collaboration – or co-innovation. At equensWorldline we strongly believe that combining our technological expertise with those of our customers and partners with the creativity of FinTechs will hugely benefit the end customer. The recent Worldline e-Payments Challenge and the Compliance Navigator clearly demonstrate our dedication to the concept of co-innovation." **said Alessandro Baroni, CMO, equensWorldline.**

Atos and equensWorldline have worked with TechQuartier since July 2017 notably on the 'Papillion' training program, in which 3 selected FinTechs were mentored by Atos experts to develop new services, with access to over 150 Financial Services clients, a global network of Atos Business Technology & Innovation Centers and Atos' FinLab, a hybrid Cloud-based platform to facilitate the creation of new services. PwC also collaborates with TechQuartier in the context of the UX Accelerator, a 3-month program that provides startups the opportunity to test usability of their digital products through PwC's facilities and experts.

"PwC is working intensively with all types of financial services institutions and we have best insights in all areas of regulation and compliance. By using and leveraging that knowledge we will be an enabler for digital transformation of our clients and provider of trust - bringing together traditional services with the 'new kids on the block'" **said Marc Billeb, Partner at PwC Germany.** *"The Compliance Navigator program is the perfect place to accelerate cooperations with FinTechs even in a high regulated environment and connecting experts from many disciplines."*

In total, 10 startups will be selected from applications received from around the world. Applications for Compliance Navigator are open until October 14th. Fintechs can get more information and apply at www.techquartier.com/compliancenaavigator

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About TechQuartier

TechQuartier (TQ) is the central platform for the startup and scaleup community in the Frankfurt Metropolitan Region. With over 30 political, academic and corporate partners and more than 120 startup members, TQ offers an ideal environment for the development of new technologies, services and business models. TechQuartier has also been designated by the Federal Ministry for Economic Affairs and Energy as Germany's "FinTech-Hub." Visit www.techquartier.com

About Atos

Atos is a global leader in digital transformation with approximately 100,000 employees in 73 countries and annual revenue of around € 12 billion. European number one in Big Data, Cybersecurity, High Performance Computing and Digital Workplace, the Group provides Cloud services, Infrastructure & Data Management, Business & Platform solutions, as well as transactional services through Worldline, the European leader in the payment industry. With its cutting-edge technologies, digital expertise and industry knowledge, Atos supports the digital transformation of its clients across various business sectors: Defense, Financial Services, Health, Manufacturing, Media, Energy & Utilities, Public sector, Retail, Telecommunications and Transportation. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, Unify and Worldline. Atos SE (Societas Europaea) is listed on the CAC40 Paris stock index.

About equensWorldline

equensWorldline is the pan-European leader in payment services. Being part of the Worldline Group, the company combines long-standing proven expertise in traditional mass payment systems (issuing, acquiring, intra- and interbank payment processing) and innovative e-commerce and mobile payment solutions. Building on more than 50 years of experience equensWorldline services a broad, international client base in numerous countries across Europe. Clients rely on equensWorldline's expertise to anticipate European regulatory changes, benefit from transformative technologies, optimize processes, ensure operational excellence and manage risk and fraud. The company's unparalleled footprint makes equensWorldline a cost-efficient and competitive business partner for seamless, secure and efficient payment solutions.

About Worldline

Worldline [Euronext: WLN] is the European leader in payment and transaction services. Worldline's forward-thinking innovations and services enable companies to reach their end users in a targeted way and provide them with seamless, state-of-the-art services. With more than 45 years of experience, Worldline is a key player in the B2B2C sector. Worldline supports all kinds of companies and public authorities in the ever-changing marketplace and contributes to their success. Worldline offers a unique and flexible business model that is based on a growing, global portfolio and also includes end-to-end support. Worldline's activities are divided into three business units: Merchant Services, Mobility & e-Transactional Services, and Financial Services (including equensWorldline). Worldline employs more than 9,400 individuals worldwide and generates an annual turnover of EUR 1.6 billion. Worldline is an Atos company. www.worldline.com

About PwC

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 158 countries with over 250,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com. PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see www.pwc.com/structure for further details.

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